



Prodacapo Interactive Business Planning

Simulate and plan future resource requirements, costs and profitability

Prodacapo Interactive Business Planning is a dynamic planning tool that will enable you to easily simulate and plan future resource requirements, costs and profitability. This solution allows you to try out scenarios and strategies and optimize resources and operations to improve profitability and attain strategic targets.

Prodacapo Interactive Business Planning brings intelligence to your simulation, planning and budgeting work. It does this by using an ABC approach in order to establish a cause-and-effect link between resources and the products and services provided. This link is often absent from traditional planning methods.

The key characteristics of Prodacapo Interactive Business Planning provide supremely innovative functionality, including a unique, user-friendly, step-by-step wizard and capabilities for rapid simulation, planning and re-forecasting as well as managing multiple futures.

This solution is easily integrated with your current IT environment. Powerful and flexible analysis and reporting options make presentations and analyses intuitive. And users of your choice can access this information via their standard web browsers.

Use Prodacapo Interactive Business Planning to:

- Optimize resource allocation so that the strategic goals can be attained
- Simulate and plan resources required, e.g. the number of full-time employees, on the basis of how your organization plans to perform and what it should deliver
- Simulate and analyze the financial effects (cost and profits) of a range of scenarios such as: change in demand for products and services, changed product mix, process improvements and outsourcing. Determine the most appropriate course of action
- Identify areas with resource bottlenecks and areas with excess capacity
- Ease the process of creating, updating and maintaining your budget or rolling forecasts

Rapid simulation, planning and re-forecasting

- Rapidly do simulations, planning and re-forecasting without involving every single cost center manager
- A unique, easy-to-use step-by-step wizard guides the user through the simulation and planning process
- Users are able to override the simulations suggested by Prodacapo Interactive Business Planning at each step, allowing them to make their own management decisions throughout the simulation and planning process

Manage multiple scenarios

- Several planning scenarios can be created in a single model in order to simulate different outcomes based on alternative assumptions

Actionable information in the right format

- Extensive suite of user-friendly analytical charts, grids and reports
- Powerful built-in tool for easy creation of user-defined reports and charts
- Easy-to-use "save to MS Excel" functionality

Web-enabled

- Easy access via standard web browsers, providing cost-effective and easy communication of always up-to-date information throughout the organization
- Easy integration of analysis and reporting capabilities into intranets or portals

Org Unit	Resource	Resource Description	Resource ID	Max Capacity	Base	Simulated	Planned	Status	FTE	Budget	Max L
125	Staff	Accountant	Hour per month	26,027.00	26,027.00	26,244.40	27,244.40	261.40	269.00	120.00	
125	Staff	Expense	Hour per month	179.00	179.00	214.88	214.88	1.20	2.00	120.00	
125	Facilities and IT	Facilities and IT	Hour per month	100.00	100.00	120.00	120.00	0.00	2.00	120.00	
125	Facilities and IT	Facilities and IT	Hour per month	100.00	100.00	120.00	120.00	0.00	2.00	120.00	
125	Facilities and IT	Facilities and IT	Hour per month	100.00	100.00	120.00	120.00	0.00	1.00	180.00	
125	Others	Traveling expenses	Hour per month	100.00	100.00	120.00	120.00	0.00	2.00	120.00	
125	Others	Telephone/fax, postage	Hour per month	100.00	100.00	120.00	120.00	0.00	2.00	120.00	
125	Others	Machine maintenance	Hour per month	100.00	100.00	120.00	120.00	0.00	2.00	120.00	
									201.88	214.88	
Organization Description: CEO											
100	Staff	CEO	Hour per month	179.00	179.00	214.88	179.00	0.00	1.00	1.00	180.00
100	Facilities and IT	Facilities and IT	Hour per month	100.00	100.00	120.00	120.00	0.00	2.00	120.00	
100	Facilities and IT	Facilities and IT	Hour per month	100.00	100.00	120.00	120.00	0.00	1.00	180.00	
100	Others	Traveling expenses	Hour per month	100.00	100.00	120.00	120.00	0.00	2.00	120.00	
									1.00	6.00	
Organization Description: Control											
140	Staff	Group manager	Hour per month	1,400.00	1,400.00	1,715.00	1,715.00	50.00	11.00	120.00	
140	Staff	Controller	Hour per month	3,225.00	3,225.00	3,870.00	3,225.00	20.00	20.00	180.00	
140	Staff	System manager	Hour per month	714.00	714.00	895.20	714.00	4.00	4.00	180.00	
140	Facilities and IT	Facilities and IT	Hour per month	100.00	100.00	120.00	120.00	0.00	2.00	120.00	
140	Facilities and IT	Facilities and IT	Hour per month	100.00	100.00	120.00	120.00	0.00	2.00	120.00	
140	Facilities and IT	Facilities and IT	Hour per month	100.00	100.00	120.00	120.00	0.00	1.00	180.00	
140	Others	Telephone/fax, postage	Hour per month	100.00	100.00	120.00	120.00	0.00	2.00	120.00	
140	Others	Traveling expenses	Hour per month	100.00	100.00	120.00	120.00	0.00	2.00	120.00	
									34.00	44.00	
Organization Description: Finance											
110	Staff	Financial manager	Hour per month	179.00	179.00	214.88	179.00	0.00	1.00	1.00	180.00
110	Staff	Financial assistant	Hour per month	1,254.00	1,254.00	1,504.80	1,504.80	0.00	11.00	120.00	
110	Facilities and IT	Facilities and IT	Hour per month	100.00	100.00	120.00	120.00	0.00	2.00	120.00	
110	Facilities and IT	Facilities and IT	Hour per month	100.00	100.00	120.00	120.00	0.00	1.00	180.00	
									917.88	912.00	

Identify directly on screen areas with resource bottlenecks and areas with excess capacity.



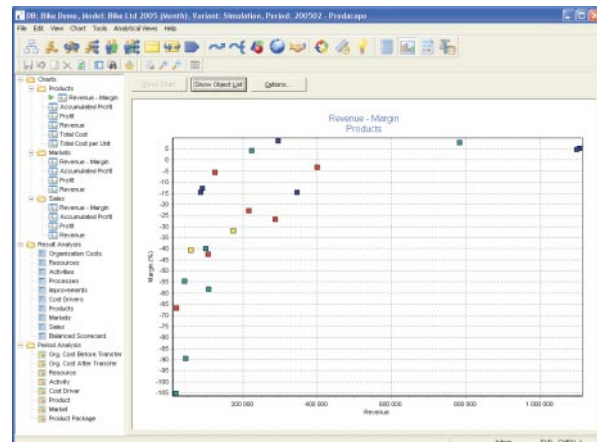
Business Planning Wizard

General Ledger: REC Copy Simulated General Adjustments

Organization: D

Org. Unit ID	Account ID	Account Description	Base	Simulated	Planned	Difference (%)
135	09	Personal expenses, sal. emp.	11 078.00	13 294.00	13 294.00	20.00
135	02	Personal expenses, other	367 098.00	441 223.00	441 223.00	20.00
135	03	Personal expenses, other	30 000.00	45 000.00	45 000.00	20.00
135	06	Capital assets	174 469.00	205 874.00	205 874.00	18.00
135	07	Consumable supplies/material	119 127.00	119 127.00	119 127.00	0.00
135	08	Repairs/maintenance	81 763.00	98 140.00	98 140.00	20.00
135	11	Telephone/tele. postage	2 362.00	2 895.00	2 895.00	20.00
135	12	Transportation costs	6 298.00	7 621.00	7 621.00	20.00
135	14	Handling expenses	4 179.00	5 015.00	5 015.00	20.00
135	16	Depreciation losses	52 264.00	52 264.00	52 264.00	0.00
			820 402.00	954 176.00	954 176.00	
100	09	Personal expenses, sal. emp.	22 075.00	22 075.00	22 075.00	0.00
100	02	Personal expenses, other	1 513.00	1 513.00	1 513.00	0.00
100	14	Handling expenses	3 027.00	3 633.00	3 633.00	20.00
			27 615.00	27 221.00	27 221.00	
140	09	Personal expenses, sal. emp.	139 389.00	144 874.00	144 874.00	4.76
140	02	Personal expenses, other	6 269.00	6 810.00	6 810.00	9.46
140	06	Capital assets	6 349.00	42 891.00	42 891.00	68.00
140	08	Computer expenses	367 382.00	399 493.00	399 493.00	20.00
140	11	Telephone/tele. postage	4 905.00	5 896.00	5 896.00	20.00
140	13	CRM expenses	4 542.00	5 451.00	5 451.00	20.01
140	14	Handling expenses	4 298.00	5 166.00	5 166.00	20.00
			368 832.00	410 267.00	410 267.00	
110	09	Personal expenses, sal. emp.	40 000.00	40 200.00	40 200.00	0.50
110	02	Personal expenses, other	1 544.00	1 544.00	1 544.00	0.00
110	04	Public relations	39 400.00	39 400.00	39 400.00	0.00
110	11	Telephone/tele. postage	2 040.00	2 450.00	2 450.00	20.00
			82 004.00	83 594.00	83 594.00	2.44

Simulate and analyze the financial effects of different scenarios to determine the most appropriate course of action.



Graphically view how different scenarios impact future customer and product profitability.

Powerful integration with existing IT systems

- Easy to integrate with existing IT systems and databases to update data in Prodacapo and to update the systems with data from Prodacapo
- Easy to send data from and to MS Excel

Fast and flexible set up of simulation and planning model

- Smart model-building techniques reduce the time and funds required to build and maintain the model
- Three-stage cost breakdown in order to reflect true cause-and-effect relationships – accounts to resources, resources to activities and activities to cost objects (products, markets and sales channels)
- People are a key cost driver in many organizations, so the number of full-time employees is represented in the simulation and planning
- Resource and activity dictionaries are available in order to standardize definitions of resources and activities
- The terminology used in the interface can be customized to match your own in-house vocabulary

Scalability

- This solution can handle vast amounts of data, which makes it possible to perform simulations and planning operations even if your organization is large and complex

Robust security

- Access privileges can be set separately for different users and groups to permit information sharing on a need-to-know basis

Modern technology

- Based on n-tier client/server technology and market-leading database engines

Technical requirements

- Please see details on our website

More Performance Management

- Prodacapo Interactive Business Planning is part of our integrated suite of products for Enterprise Performance Management. This also includes solutions for ABC/M, Process Management and Balanced Scorecard.

ABOUT PRODACAPO Founded in 1994, Prodacapo has uniquely focused on developing software solutions that help organizations improve performance. We call it Enterprise Performance Management. This specialization has proved extremely beneficial to our customers and today more than 500 customers in over 50 countries use Prodacapo software solutions.

Prodacapo is headquartered in Stockholm, Sweden, and has a network of experienced partners and distributors around the world helping customers to improve performance.



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